

Palais Royal

Job Description:

Part Time Sales Associates

Overview:

We are currently seeking dynamic, self-motivated individuals who have a passion for customer service in a retail environment. With extensive selling and product training, our Sales Associates practice superior selling techniques through advanced product knowledge and OUTSTANDING customer service. Your opportunities for career advancement are endless!

Qualities We Look For...

- Customer service priority and selling priority
- Teamwork oriented with the ability to work in a learning environment
- Drive to meet and exceed performance expectations and goals
- Love of learning and sharing - learning about, understanding and communicating the features, advantages and benefits of your merchandise to build the sale
- Proactive - ability to initiate service by asking open-ended questions to learn the customers' preferences and buying/service needs
- Strong sense of pride and responsibility for the making sure department is clean, neat and easy to shop
- Flexibility & dependability with schedules including nights and weekends

What you need to succeed...

- Actively participate in sales driving events and promotions to maximize sales
- Enjoy meeting and interacting with customers; Demonstrate an enthusiastic and positive attitude
- Demonstrate ability to build relationships and influence others
- Have ability to work in a fast-paced environment, handle multiple priorities and quickly learn new procedures
- Adhere to Loss Prevention control and compliance procedures
- Be able to communicate effectively with customers, peers and management
- Ensure compliance with all hygiene and dress code standards

Palais Royal Rewards its employees with the following Benefits & Incentives...

- *Fun, Fashionable, Fresh retail sales environment
- *Ongoing Training & Development
- *Employee Discount
- *Flexible Schedules *Industry Competitive pay
- *Growth and Opportunity

Stage Stores is an Equal Opportunity Employer, committed to a diverse and inclusive work environment.